# PROFESSIONALLY RELEASING MUSIC IN THE GLOBAL MUSIC MARKET

Aleyna Brown



#### In this lecture Series

PART 1: The Music

Writing/Composing/Rehearsing
Arranging, Organizing, & Scheduling
Recording Session Efficiency
Post-Production

#### In this lecture Series

PART 2: The Business

P.R.O. Affiliation

Branding

**Fundraising** 

Organization

Distributor (UPC & ISRC codes)

Registering works with P.R.O.

Ordering Physical Copies

Merch

Submitting to Pre-Release Playlists

Pre-Release Singles

Submitting to Reviewers, Labels, Curators

#### In This Lecture Series

PART 3: The Release & After

Release

**Artist Profiles** 

Statistics & Accounting

## PART 1

The Music

#### WRITING

Set yourself up for success for an album project with plenty of pre-production planning, including writing, arranging, and recording session scheduling. Consider the following:

Theme(s) & Cohesion
Lyric Content
Musical style - especially instrumentation/collaborators

EXHALE explores several recurring themes throughout:

Breath & Being Mortality Choice Love & Loss

#### ARRANGING

Notating & Typesetting the music + lyrics

Composing accompaniment parts

EXHALE includes additional strings, guitars, mandolin, and vocal harmonies that required separate parts for recording

Plan for recording session efficiency

Leave as little to chance as possible

Your score should be clear, easy to read, with rehearsal marks and measure numbers with where you plan on recording section by section, layer by layer

#### RECORDING

**Tuning** 

**Clear Communication** 

Efficiency

Expertise on both sides of the glass

#### POST-PRODUCTION

Mixing

Mastering

Final Masters for digital distribution will be expected to be 44.1 kHz sample rate and 16 bit depth .wav file

Also keep version with original sample rate/bit depth (if higher) and a version of 44.1/16 .mp3 file

Keep your mixes/masters organized, dated, and clearly named

### PART 2

The Business

#### P.R.O. AFFILIATION

Performing Rights Organization

Performance royalties collection and distribution
Learn more about the PRO licensing and royalties collection <a href="https://www.here">here</a>

Lobbying for beneficial legislation for artists

Music Modernization Act of 2018

#### ASCAP

Performance Rights Organization

#### **ASCAP**

American Society of Composers, Authors, and Publishers

In order to retain full (100%) of performance royalties earned through your album, you need to register as both a **composer** and **publisher** 

Aleyna Brown

**Red Pin Publishing** 

### RED PIN PUBLISHING

My ASCAP-registered Independent Publishing Co.



#### BRANDING

Album Art

Promo Art

Website Design

Social Media

Aesthetics, Voice, Colors, Fonts





5:24







View Professional Resources

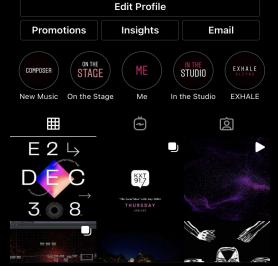


615 661 533
Posts Followers Following

#### Aleyna Brown

 $\odot$ 

Flutist • Composer • Audio Engineer • Recording Artist • Feminist • • EXHALE debut album available now aleynabrown.com



lacksquare

Φ

#### FUNDING

Budgeting

**Fundraising** 

What resources do you have?

### FUNDING

Successful Kickstarter campaign

Aided by a very clear, organized budget

# FUNDING

Grants

**Donations** 

Community

#### ORGANIZATION

Google Drive Folder

Production Details, Timeline, Codes, etc.

#### DISTRIBUTOR

The middleman for releasing your music digitally (and physically) around the world

More info about choosing a distro <u>here</u>

#### CDBaby Pro Publishing

The "Pro" upgrade with CDBaby elects them to be your **publishing administrator** CDBaby Pro will register you with a P.R.O. or administer your existing publishing affiliation

This grants you access to mechanical royalties earned by online streams and international sales

#### DISTRIBUTOR

Upload music, art, credits, & technical info

Set a release date

Set distribution permissions & monetizations

Learn more about all the digital distribution partners

you can choose through CDBaby here

CDBaby sets up your official artist ID / profile on iTunes and Spotify if you are releasing music for the first time

Get your codes...

#### UPC'S AND ISRC'S

**UPC** is your release (single or album) unique barcode Use it for your physical copies

**ISRC** codes are like the DNA of each of your tracks
Assigned by the distro

Anytime your track is streamed anywhere traceable... radio, youtube, facebook, subscription streaming services

Used for tracking streams & calculating royalties

# REGISTERING WORKS WITH P.R.O.

With your ISRC you can register each track with your P.R.O.

Plays of these registered tracks by businesses paying their ASCAP/BMI Music User license (legal obligation of all businesses that play copyrighted material to patrons) are tracked by ASCAP (and CDBaby Pro as the administrator for international streams) and you are paid the **performance** royalties

#### PHYSICAL COPIES

CDs Vinyl Cassette USB

Upfront purchase through wholesaler OR
A made-to-order online store that gives you %

Include your UPC barcode on your cover design

#### PHYSICAL COPIES

Kunaki - CDs with jewel case - wholesale rates

Include your UPC barcode on your cover design



#### EXHALE



#### ALEYNA

- 1. Inhale
- 2. LET IT OUT
- 3. COLD . . .
- 4. Stranger
- 5. BLUE EYES
- 6. SHE
- 7. Dark Friend
- 8. ... BLOOD
- 9. I STILL DO
- 10. EXHALE



#### EXHALE

#### ALEYNA

ALEYNA BROWN GUITAR · VOCALS
WRITER · RECORDING, MIXING, & MASTERING ENGINEER
JOSE KROPP violin · Assistant recording engineer
CHRISTIAN MARTIN drums · Cajón
ISAAC BARZSO GUITAR
BRIANNA RHODES violin
KATIE CAPP CELLO
MICKEY ABRAHAM MANDOLIN
DASHA GILMORE VIOLIN · ASSISTANT RECORDING ENGINEER
CHASE VAUGHN ASSISTANT RECORDING ENGINEER

© Aleyna Margaret Brown Red Pin Publishing

#### EXHALE

#### ALEYNA

RECORDED, MIXED, MASTERED AT FLORIDA STATE UNIVERSITY COLLEGE OF MUSIC AND INDIANHEAD FACTORY

Special Thanks to:
Brian Gaber, Indianhead Factory, Chan Leonard,
Mom & Dad, all my collaborators and friends



# E X H A L E ALEYNA



### MERCH

Stickers

Online shop Threadless

CDs & Posters (great for signing for fans at live shows)

# SUBMITTING TO SPOTIFY CURATED PLAYLISTS

Spotify Curated Playlists only accept submissions of unreleased tracks received from your distro

You must already have an active Spotify Artist ID (this disqualifies your first release)

Only one track submission per release

Needs to be factored in to your release timeline

#### PRE-RELEASE SINGLES

Feb. 22, 2019

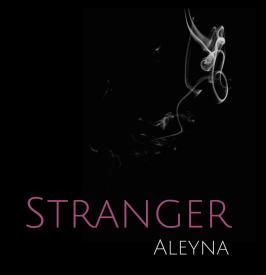
April 5, 2019

April 26, 2019









# SUBMITTING TO REVIEWERS, LABELS, PLAYLIST CURATORS

**Fluence** 

<u>SubmitHub</u>

\$\$

Small acceptance rates

# PART 3

The Release & After

## RELEASE



May 18, 2019



Release show @ The Wilbury Tallahassee, FL

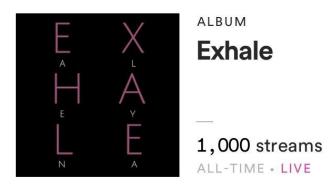






### **Stats**

#### **Latest Release**



### STATS & ACCOUNTING

**CD Baby** has all your **stats** in one place (iTunes, Spotify, etc.)

Plus your **accounting** (royalties & sales earnings)

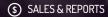




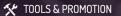




ALBUMS & SINGLES



View All Tools



#### **ACCOUNT DASHBOARD**

**Aleyna Brown** aleynambrownmusic@gmail.com

DISTRIBUTE	MANAGE	FEATURED TOOLS
+ Add New Title  Upgrade / Add Publishing	Pro Publishing Admin  Sync, YouTube, Facebook & Instagram Licensing  Payment Info  Contact Info  Spotify Artist Separations	Free Marketing Tools with Show.co  Release Your One-Page Website with HearNow  Master a Track with CloudBounce  Build Your Artist Website with Bandzoogle  Claim an Official Artist Channel with Youtube  Request Access Now with Apple Music for Artists



Protect your music with affordable copyright services.

Learn More

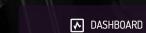


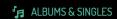


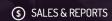


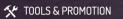












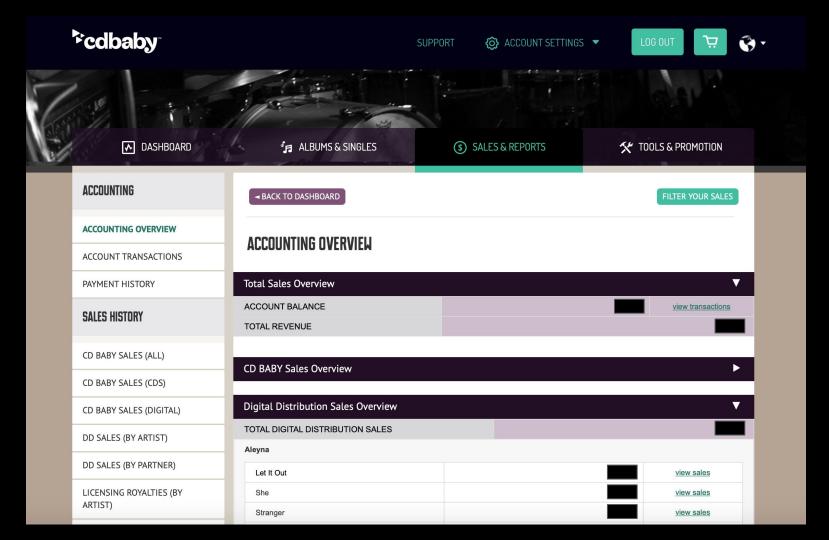
#### **ALBUMS & SINGLES**

dd New Title

#### **PAID ITEMS**

#### Aleyna

ТҮРЕ	DIGITAL DISTRO	INVENTORY	UPC / EAN	
Pro Album	YES	Warehouse 0	193428956773	VIEW / EDIT
Standard Single	YES	Warehouse 0	193428724013	VIEW / EDIT
Standard Single	YES	Warehouse 0	193428926196	VIEW / EDIT
Standard Single	YES	Warehouse 0	194171047541	VIEW/EDIT
	Pro Album Standard Single Standard Single	Pro Album YES  Standard Single YES  Standard Single YES	Pro Album YES Warehouse 0  Standard Single YES Warehouse 0  Standard Single YES Warehouse 0	Pro Album YES Warehouse 0 193428956773  Standard Single YES Warehouse 0 193428724013  Standard Single YES Warehouse 0 193428926196









#### TOP TRACKS 🕶

#	Track Title	Artist Name	Streams
1	Blue Eyes	Aleyna	50
2	Let It Out (Album: Exhale)	Aleyna	42
3	Stranger (Album: Exhale)	Aleyna	41
4	Stranger (Album: Stranger)	Aleyna	41
5	Inhale	Aleyna	35
6	Exhale	Aleyna	33
7	I Still Do	Aleyna	32
8	Let It Out (Album: Let It Out)	Aleyna	25
9	Cold	Aleyna	24

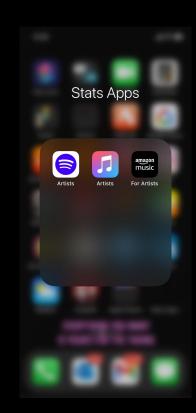
### ARTIST PORTALS

Artist-only portals for seeing your stats and editing your profile (photos, bio, upcoming shows, tours, etc.) on the respective streaming services

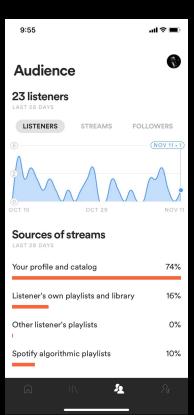
Spotify for Artists

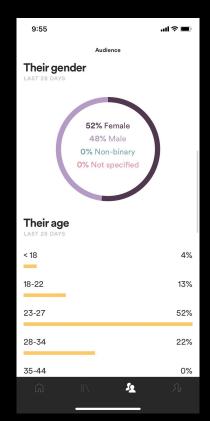
Apple Music for Artists

Amazon Music for Artists

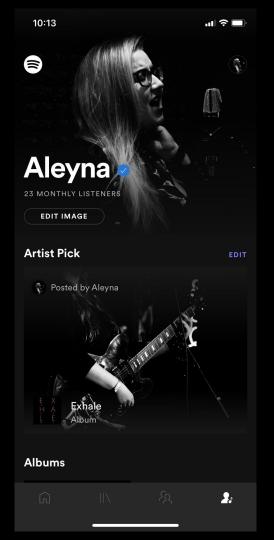


### ARTIST PORTAL APPS





9:55	.ıl ≎ <b>■</b>
Audience	
Top countries	
LAST 28 DAYS	LISTENERS
1 United States	19
2 France	3
3 Germany	1
Top cities	
LAST 28 DAYS	LISTENERS
1 Dallas United States	4
2 Irving United States	2
3 Denton United States	2
4 Chicago United States	2
5 Tallahassee United States	2
See all	>
û I\ <b>4</b>	St





### THANK YOU

#### AleynaBrown.com

- @aleyna.brown
- @AleynaMBrownMusic

